CANOPUS

"My Customer, My Responsibility"

CASE STUDY:

Complete IT Systems

Complete IT Systems

"We partner with Canopus as they are open, honest, and easy to deal with."

BEN GREGG, SALES DIRECTOR, SEPTEMBER 2016

CUSTOMER
Complete IT Systems

LOCATION
Various

REQUIREMENT
Secure data erasure and recycling of IT Equipment.

Complete IT Systems are a leading provider of IT solutions to all sizes of businesses across the UK. Part of the solution is to be able to provide an environmentally sound and secure option for the recycling of redundant IT equipment.

Canopus Solutions have worked with Complete IT Systems for several years on various projects covering all aspects of the solutions they provide, including Audio Visual, Servers, Networking, Printing, and both Apple Mac and Windows Desktop Solutions. Our approach to tailor our service to meet a customers requirements appeals to Complete IT Systems as this allows them to provide a solution not just a service.

Canopus Solutions approach has given Complete IT Systems the confidence to arrange delivery of assets to Canopus Solutions safe in the knowledge that all items will be given their own unique ID and tracked throughout the recycling process from Booking In, to Secure Data Erasure, to final recycling.

At Canopus we are able to provide our services and reports on a "white label" basis, enabling customers to pass the information on to their customer or sell the service direct as an integral part of the IT solution. This has given Complete IT Systems the flexibility to use our services to secure orders and provide additional services to their customers.

If you would like to arrange a session to discuss further or simply have a concern, query, or requirement, please Contact us: **01928 593 884**
canopus@jbrand.co.uk

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